



Paul J. Loh

FOUNDING PARTNER

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Paul's Biography

Paul Loh, a founding partner of Willenken LLP, is a nationally recognized trial lawyer who has spent his career in the courtroom. Over more than three decades, he has tried more than 120 jury trials, bench trials, and arbitrations. He is routinely called upon to serve as lead trial counsel for Fortune 500 companies and other major corporations in their most consequential disputes, including matters taken over on the eve of trial. He has secured significant victories in matters involving complex commercial litigation, class actions, intellectual property, product liability and mass torts, and white collar defense and government investigations.

Paul's depth of trial experience is rare among practitioners of his generation, and his record reflects both the scale of the matters he handles and the results he delivers. He recently led a Willenken team that secured a judgment exceeding \$500 million on behalf of a leading pharmaceutical company following trial in the Delaware Court of Chancery. This result earned the firm *Benchmark Litigation's* 2025 "Impact Case Award."

Paul's ability to distill complex legal and factual issues into clear, compelling trial narratives—and to execute decisively under pressure—makes him a trusted advisor in bet-the-company litigation. He approaches every engagement with a rigorous, trial-first mindset. From the outset, he identifies the core themes that will resonate at trial and builds each phase of the case—fact development, motion practice, expert strategy, and presentation—around that narrative. At the same time, he

Education

Harvard Law School, J.D., 1992

University of California, Berkeley,
B.A., *with highest distinction*, 1989

Bar Admissions

California

United States Supreme Court

United States Court of Appeals for
the Ninth Circuit

United States Court of Appeals for
the Federal Circuit

United States District Court for the

provides clear-eyed, strategic counsel, advising clients when resolution is warranted and positioning them to achieve optimal outcomes, whether in the courtroom or at the negotiating table.

Paul's work has been widely recognized by leading legal publications and industry peers. In 2026, he was named to *The Legal 500's* inaugural "U.S. City Elite – Los Angeles: Commercial Disputes" ranking and as a "Leading Commercial Litigator" by the *Daily Journal* for the third consecutive year. He was also again recognized as one of the "500 Leading Litigators in America" by *Lawdragon* and as a "Litigation Star" nationally and in California by *Benchmark Litigation*. From 2021 to 2024, Paul was repeatedly recognized as a "Leader of Influence" by the *Los Angeles Business Journal*, and in 2024, he was named an "Attorney of the Year" finalist for the California Legal Awards hosted by Law.com's *The Recorder*.

In addition to his practice, Paul is deeply committed to the development of trial advocacy. He serves as an instructor for the National Institute for Trial Advocacy (NITA) and previously taught trial advocacy at the University of Southern California Gould School of Law. He also remains dedicated to advancing access to justice and currently serves as the co-chair of the White Collar Defense and Internal Investigations Committee of the National Association of Minority and Women Owned Law Firms (NAMWOLF), is a member of the California Minority Counsel Program (CMCP), the National Asian Pacific American Bar Association (NAPABA), and the Defense Research Institute (DRI | Association of Lawyers Defending Business). From 2012 to 2026, Paul served on the board of Neighborhood Legal Services of Los Angeles, including as Board Chair.

Paul began his legal career as a criminal defense attorney, trying cases involving charges ranging from homicide to securities fraud and RICO. He later practiced at an Am Law 100 firm before co-founding Willenken LLP in 2002. He received his J.D. from Harvard Law School.

A native Mandarin speaker, Paul represents both U.S. and international clients, including major Asian corporations, in civil and criminal matters.

Honors

- "Litigation Star" in California and United States (National), *Benchmark Litigation*, 2018-2026
- "500 Leading Litigators in America," *Lawdragon*, 2025-2026
- "Leading Commercial Litigators," *Daily Journal*, 2024-2026
- "U.S. City Elite – Los Angeles: Commercial Disputes," *The Legal 500*, 2026

Central District of California

United States District Court for the Northern District of California

United States District Court for the Southern District of California

United States District Court for the Eastern District of California

Practice Areas

Last Minute Trial Representation

White Collar Defense and Government Investigations

Class Action Defense

Complex Commercial Litigation

Plaintiff-Side Commercial Litigation

Product Liability Litigation

Intellectual Property Litigation



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- “Recommended Lawyer” in Criminal Defense: White-Collar, *Best Lawyers*, 2023-2026
- “Impact Case Award” Winner for *AbbVie v. Takeda*, *Benchmark Litigation*, 2025
- “California Attorney of the Year” Finalist, Law.com’s *The Recorder*, 2024
- “Leaders of Influence,” *Los Angeles Business Journal*, Minority Attorneys, 2022 & 2024; Litigators & Trial Lawyers, 2021 & 2023
- “Top Rated Lawyer” in White Collar Criminal Defense, *The American Lawyer*, 2012
- “Top 20 Under 40,” *Daily Journal*, 2007

Winning Matters

- Willenken Wins Extraordinary \$448+ Million Trial Verdict in Delaware Chancery Court
- Willenken Wins Critical Liability Phase of High-Profile Lupron Supply Shortage Trial in Delaware Chancery Court
- Willenken Secures Full Dismissal of Telecommunications Lawsuit

Cases

- *AbbVie Endocrine, Inc. v. Takeda Pharmaceutical Company*. Served as lead trial counsel for AbbVie in a high-stakes breach of contract action in the Delaware Court of Chancery arising from Takeda’s failure to supply Lupron, a leading therapy for multiple serious medical conditions, following FDA findings of quality deficiencies at its Japanese manufacturing facility. Following expedited, multi-phase trials, secured a judgment exceeding \$500 million, with the Court adopting nearly all of AbbVie’s damages analysis. The case was widely recognized within the pharmaceutical industry as one of the year’s most significant healthcare disputes and earned Benchmark Litigation’s 2025 “Impact Case Award.”
- *Acumen Communications, Inc., et al. v. City of Covina et al.* Defended Motorola Solutions in a business interference and bid-rigging action involving emergency response telecommunications systems, securing complete dismissal at the pleading stage based on federal preemption and failure to state a claim.
- *Nation’s Largest Investor-Owned Utility v. World’s Largest Polyethylene Pipe Manufacturer*. Represented two major energy utilities in a large-scale breach of contract, warranty, and fraud action involving defective infrastructure systems. After defeating an anti-



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SLAPP motion, secured a highly favorable confidential settlement, achieving a near-complete recovery of compensatory damages.

- *International Staffing Firm v. Leading Contract Manufacturer.* Represented a global electronics manufacturer in fraud counterclaims against an international staffing firm, securing dismissal of all affirmative claims and a public apology from the plaintiff one week before trial.
- *Individuals v. Nation's Largest Supplier of Business Products and Management Systems.* Defended a major national supplier in a putative nationwide class action alleging unlawful delivery and service charges under the consumer protection laws of 34 states, including California, with claimed exposure exceeding \$1 billion. Leveraged key impeachment evidence uncovered during discovery to secure a favorable individual settlement and avoid class certification.
- *California Attorney General's Office v. National Solar System Provider.* Defended one of the nation's largest solar providers in 10 administrative enforcement proceedings brought by the California Attorney General, achieving a favorable resolution of all matters involving alleged contractor licensing violations.

Clients

- AbbVie
- Astellas
- BenQ
- The Home Depot
- Motorola
- Procter & Gamble
- TCL
- USG Corporation

Speaking Engagements

- "Defending the Corporate Witness," Co-Presenter, Association of Corporate Counsel (ACC) SW Ohio CLE Program, Cincinnati, OH, May 7, 2024
- "Ten Lessons from Ten Famous Trials – from OJ to SBF," Co-Presenter, ACC SW Ohio CLE Program, Cincinnati, OH, November 30, 2023
- "Top Ten Insider Secrets That All In-House Counsel Need to Know to Manage a Case That Could Go to Trial," Co-Presenter, ACC NYC CLE Program, Remote, March 21, 2023



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- “**Top Ten Insider Secrets That All In-House Counsel Need to Know to Manage a Case That Could Go to Trial,**” Co-Presenter, ACC SW Ohio CLE Program, Cincinnati, OH, December 2, 2022
- “**What Every In-House Counsel Needs to Know About Delaware Law,**” Co-Presenter, ACC Washington Virtual Business Summit, Remote, September 23, 2021
- “**Defying Convention: Unconventional Terms to Manage Litigation Risk,**” Co-Presenter, ACC Chicago Summit, Chicago, IL, September 1, 2021
- “**Important Lessons that Every Lawyer (Including Transactional Lawyers) Can Learn From Perry Mason,**” Co-Presenter, ACC SW Ohio CLE Program, Cincinnati, OH, June 10, 2021
- “**Defying Convention: Unconventional Terms to Manage Litigation,**” Co-Presenter, National Asian Pacific American Bar Association (NAPABA) Webinar, Remote, December 10, 2019
- “**Improving Your Odds: How to Avoid Consumer Litigation and Class Actions and Position Your Case for a Better Outcome When You’re Sued,**” Panelist, ACC Southwest Ohio CLE Program, Cincinnati, October 17, 2019
- “**Ratatouille – Hold the Rat (Crisis Management for Customer-Focused Business and the Lawyer’s Role),**” Panelist, NAMWOLF Annual Meeting & Law Firm Expo, Los Angeles, CA, September 23, 2019
- “**Primer for Successful Litigation Management: How Experienced Trial Counsel Can Help Your Company Obtain an Optimal and Efficient Outcome *Without Going to Trial,***” Panelist, ACC Minnesota CLE Program, Golden Valley, MN, August 21, 2019
- “**Primer for Successful Litigation Management: 10 Ways Experienced Trial Counsel Can Help Your Company Obtain an Optimal and Efficient Settlement *Without Going to Trial,***” Panelist, ACC Southwest Ohio CLE Program, Cincinnati, OH, September 13, 2018
- “**The In-House Counsel’s Class Action Defense Checklist,**” Moderator, ACC Minnesota CLE Program, Golden Valley, MN, June 7, 2018
- “**Brave New World in IP: New Litigation Tactics in Light of Recent U.S. Supreme Court Decisions,**” Panelist, ACC Southwest Ohio CLE Program, Cincinnati, OH, September 25, 2017
- “**Technology and the Trial,**” Panelist, Minority Corporate Counsel Association (MCCA) Global TEC Forum, New Orleans, LA, October 7, 2016
- “**In-House Counsel’s Checklist for Trial Success: 7 Key Issues to Raise with Outside Counsel,**” Presenter, ACC Southwest Ohio CLE Program, Cincinnati, OH, December 9, 2015
- “**Sharks Rule the Ocean and Courtroom: What These Killers Can Teach Us About Trial Tactics,**” Presenter, ACC South Florida CLE Program, Fort Lauderdale, FL, October 9, 2015



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- “Get Smart: The DOJ Re-Writes its FCPA Screenplay,” Panelist, NAMWOLF 2015 Annual Meeting, Los Angeles, CA, September 17, 2015
- “Risk Management: Top 10 Ways to Avoid Heartbreak in American Litigation,” Panelist, ACC Ontario CLE Program, Toronto, Canada, May 21, 2015
- “Assorted Mysteries of California Law,” Presenter, ACC Southwest Ohio CLE Program, Cincinnati, OH, October 2014

Professional Affiliations

- **National Association of Minority and Women Owned Law Firms** (NAMWOLF), White Collar Defense and Internal Investigations Committee Co-Chair
- **California Minority Counsel Program** (CMCP), Member
- **Defense Research Institute** (DRI | Association of Lawyers Defending Business), Member
- **Diversity Law Institute**, Member
- **Harvard Asian American Alumni Alliance**, Member
- **Litigation Counsel of America** (LCA), The Trial Lawyer Honorary Society, Fellow
- **National Asian Pacific American Bar Association** (NAPABA), Member
- **Neighborhood Legal Services of Los Angeles**, Former Board Member and Chair, 2012-2026



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